



Recommendation for Action

File #: 21-1860, **Agenda Item #:** 24.

5/20/2021

Posting Language

Authorize award of a multi-term contract with Xcessories Squared Development & Mfg., Inc., to provide square steel posts and sign hardware, for up to five years for a total contract amount not to exceed \$13,248,474.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were no subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Transportation Department.

Fiscal Note

Funding in the amount of \$1,104,040 is available in the Fiscal Year 2020-2021 in the Operating Budget of Austin Transportation Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids IFB 2400 DCM1035 REBID1 for these goods. The solicitation issued on January 11, 2021, and it closed on February 4, 2021. The recommended contractor submitted the only responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=135047)
<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=135047>.

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or

AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Diana McIntosh, at 512-974-2034 or

Diana.McIntosh@austintexas.gov <<mailto:Diana.McIntosh@austintexas.gov>>.

Additional Backup Information:

The contract is for the purchase of traffic sign support systems to include square steel posts and sign hardware. Traffic sign support systems will be used in the installation of traffic signs throughout the City's rights-of-way. All sign support systems comply with Federal Highway Administration breakaway requirements.

This contract is replacing a contract that expired April 17, 2021. The requested authorization amount is based on Austin Transportation Department's projected workload over the next several years. The spend will

increase over the next several years due to the replacement of current traffic sign support systems that are reaching their end of life. The recommended contractor is not the current provider for these goods.

If the City is unable to secure a contract, the City will not have the ability to install traffic sign support systems and will be forced to buy these items on an as-needed basis, which may result in higher prices and additional operational costs.

Contract Detail:

<u>Contract Term</u>	<u>Length of Term</u>	<u>Contract Authorization</u>
Initial Term	3 yrs.	\$ 7,949,084
Optional Extension 1	1 yr.	\$ 2,649,695
Optional Extension 2	1 yr.	\$ 2,649,695
TOTAL	5 yrs.	\$13,248,474

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Safety; Mobility.